#UOB

UOB Group Record earnings with healthy franchise growth across ASEAN

March 2025

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1. Overview of UOB Group

UOB Overview

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Founding

Founded in August 1935 by a group of Chinese businessmen and Datuk Wee Kheng Chiang, grandfather of the present UOB Group CEO, Mr. Wee Ee Cheong.

Expansion

UOB has grown over the decades organically and through a series of strategic acquisitions. It is today a leading bank in Asia with an established presence in the Southeast Asia region. The Group has a global network of around 500 branches and offices in 19 countries and territories.

| Key Statistic | cs for F | TY24 | | | | |
|------------------------------------|----------|-------------------------|------------|--|--|--|
| Gross loans | : 5 | GD338b | (USD249b1) | | | |
| Customer deposits | : 5 | GD404b | (USD297b1) | | | |
| Loan / Deposit ratio | : 8 | 82.7% | | | | |
| Net stable funding ratio | : 1 | 16% | | | | |
| All-currency liquidity coverage ra | tio : 1 | 43% ² | | | | |
| Common Equity Tier 1 ratio | : 1 | 5.5% | | | | |
| Leverage ratio | : 6 | 6.9% | | | | |
| Return on equity ^{3, 4} | : 1 | 3.7% | | | | |
| Return on assets ⁴ | : 1 | .19% | | | | |
| Net interest margin | : 2 | 2.03% | | | | |
| Non-interest income / Total incom | ne :3 | 32.3% | | | | |
| Cost / Income ⁴ | : 4 | : 42.5% | | | | |
| Non-performing loan ratio | : 1 | .5% | | | | |
| Credit Ratings | | | | | | |
| | Moody's | S S&P | Fitch | | | |
| | | | | | | |

Note: Financial statistics as at 31 December 2024

| 1. | USD 1 = | SGD | 0 1.35942 as at 31 December 20 |)2 |
|----|---------|-----|--------------------------------|----|
| | | | | |

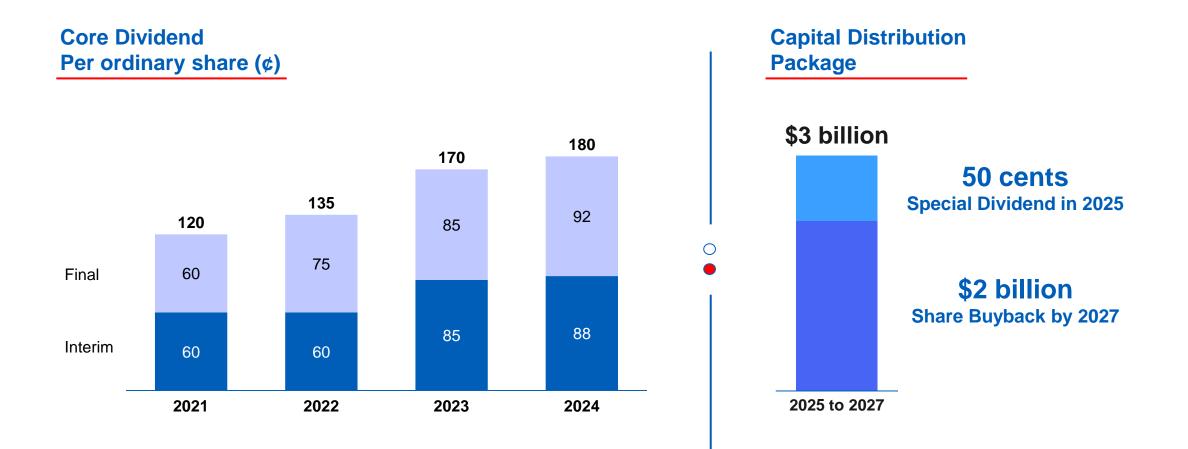
2. Average for 4Q24

- 3. Calculated based on profit attributable to equity holders of the Bank, net of perpetual capital securities distributions
- 4. Excluding one-off expenses

| Issuer rating (Senior unsecured) | Aa1 | AA- | AA- |
|----------------------------------|--------|--------|--------|
| Outlook | Stable | Stable | Stable |
| Short-term rating | P-1 | A-1+ | F1+ |
| | | | |

Delivering consistent and sustainable returns to shareholders





A leading Singapore bank; Established franchise in core market segments



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Group Retail

- Best Retail Bank in Singapore
- Strong player in credit cards and private residential home loan business

Group Wholesale Banking

- Best SME Bank in Singapore
- Seamless access to regional network for our corporate clients

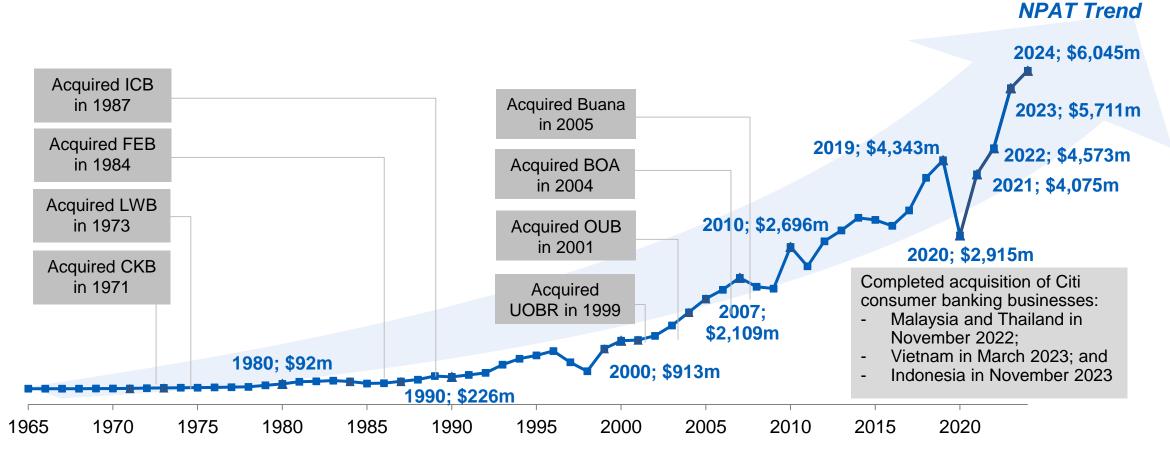
Global Markets

 Strong player in Singapore dollar treasury instruments

| UOB Gr | oup's recognition in the | industry | Sizeal | ole domestic market share |
|--|---|---|---------------------------------|---------------------------|
| GLOBAL FINANCE Best Bank in Asia- Pacific, 2024 | EUROMONE AWARDS FOR EXCELLENCE SINGAPORE 2024 Singapore's Best Bank, 2024 World's Best Bank for SMEs, 2024 | BANKING FINANCE RETAIL BANKING RETAIL BANKING Domestic Retail Bank of the Year - Singapore, 2024 | SGD deposits SGD loans | 21% 25% |
| Source: Company reports | | Source: UOB, MA | S (data as of 31 December 2024) | |

Proven track record of execution

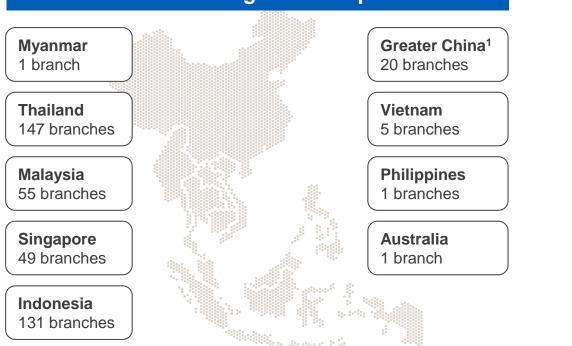
- UOB Group's management has a proven track record in steering the Group through various global events and crises
- Stability of management team ensures consistent execution of strategies
- Disciplined management style which underpins the Group's overall resilience and sustained performance



Note: Bank of Asia Public Company Limited ("BOA"), Chung Khiaw Bank Limited ("CKB"), Far Eastern Bank Limited ("FEB"), Industrial & Commercial Bank Limited ("ICB"), Lee Wah Bank Limited ("LWB"), Overseas Union Bank Limited ("OUB"), Radanasin Bank Thailand ("UOBR")

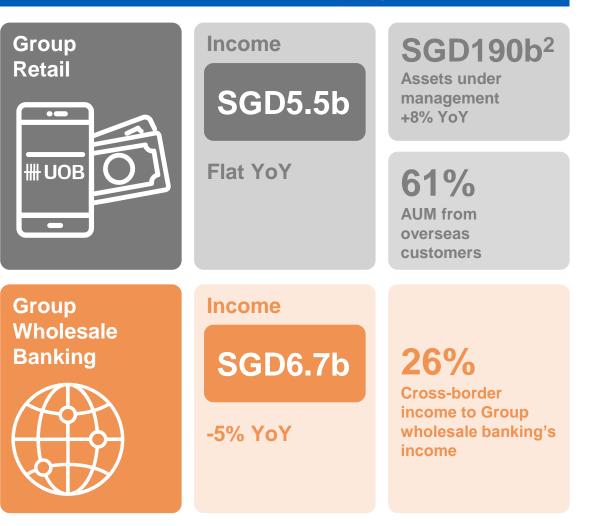
Comprehensive regional banking franchise





Extensive Regional Footprint

FY24 performance by segment



- Most diverse regional franchise among Singapore banks; effectively full control of regional subsidiaries
- Integrated regional platform improves operational efficiencies, enhances risk management and provides faster time-to-market and seamless customer service
- Organic growth strategies in emerging / new markets of China and Indo-China
- 1. Comprise Mainland China, Hong Kong SAR and Taiwan
- 2. Refers to Privilege Banking and Private Bank

UOB Sydney – Overview

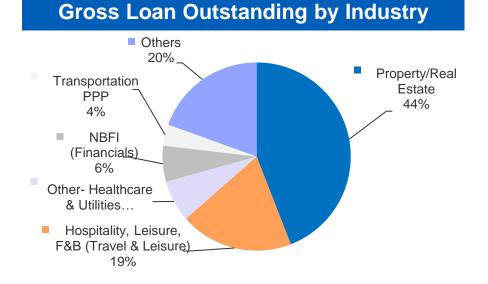
Long-term commitment to Australia

- Australian operations are a key component of UOB Group's regional strategy
- UOB Group obtained an Australian merchant banking license in 1986 and a full branch license in 1993
- Key management personnel banking experience ranges from 20 to 40 years
- Wholesale banking focus
- Positioned to benefit from increased commercial links between Australian and Southeast Asian economies

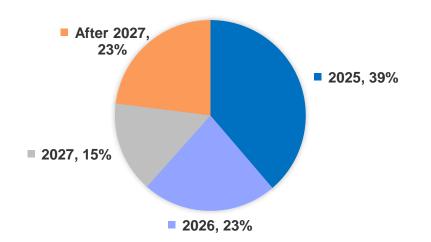
High Quality Balance Sheet

- Well diversified funding mix
- Active in local funding markets and able to utilise inter-group funding
- Holds substantial high-quality liquid assets and repo-eligible securities

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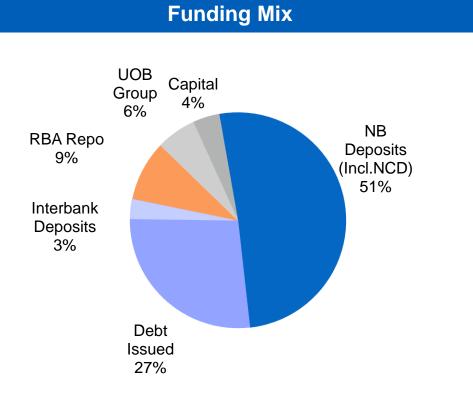


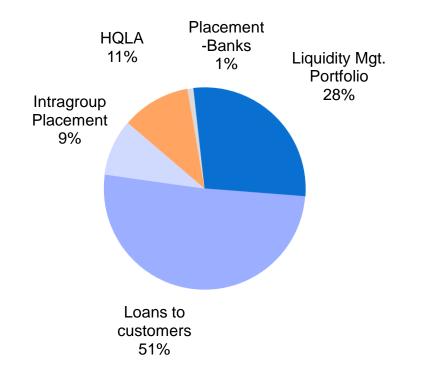
Gross Loan Outstanding by Maturity



UOB Sydney – Balance Sheet Summary







Total Assets

Total Assets:

AUD 23bn as of 31 December 2024 (Dec 2023: AUD 23bn)

Comparison against peers

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| | | | | Standalone Strength | Cost Management | Returns | Liquidity | |
|---------|------|-------|------|---------------------------------------|-----------------------|--|-----------------------|--|
| Moody's | S&P | Fitch | | Moody's baseline credit assessment | Costs/income ratio | Return on average assets (annualised) | Loan/deposit ratio | |
| Aa1 | AA- | AA- | UOB | a1 | 43% ¹ | 1.2% ¹ | 83% | |
| Aa1 | AA- | AA- | OCBC | a1 | 40% | 1.5% | 81% | |
| Aa1 | AA- | AA– | DBS | a1 | 40% ¹ | 1.5% ¹ | 77% | |
| | | | | | | | | |
| A3 | A– | A+ | HSBC | a3 | 50% | 0.8% | 56% | |
| A3 | BBB+ | А | SCB | baa1 | 59% | 0.5% | 53% | |
| A1 | A– | AA- | BOA | a2 | 66% | 0.8% | 55% | |
| A3 | BBB+ | А | Citi | baa1 | 67% | 0.5% | 53% | |
| | | | | | | | | |
| Aa2 | AA- | AA- | CBA | a1 | 46% | 0.8% | 107% | |
| Aa2 | AA- | AA- | NAB | a2 | 47% | 0.7% | 120% | |
| Aa1 | AA– | AA- | RBC | a2 | 60% | 0.8% | 70% | |
| Aa2 | A+ | AA- | TD | a2 | 58% | 0.7% | 78% | |
| | | | | | | | | |
| A3 | A– | n.r. | CIMB | baa1 | 46% | 1.1% | 91% | |
| A3 | A– | n.r. | MBB | a3 | 49% | 1.0% | 94% | |

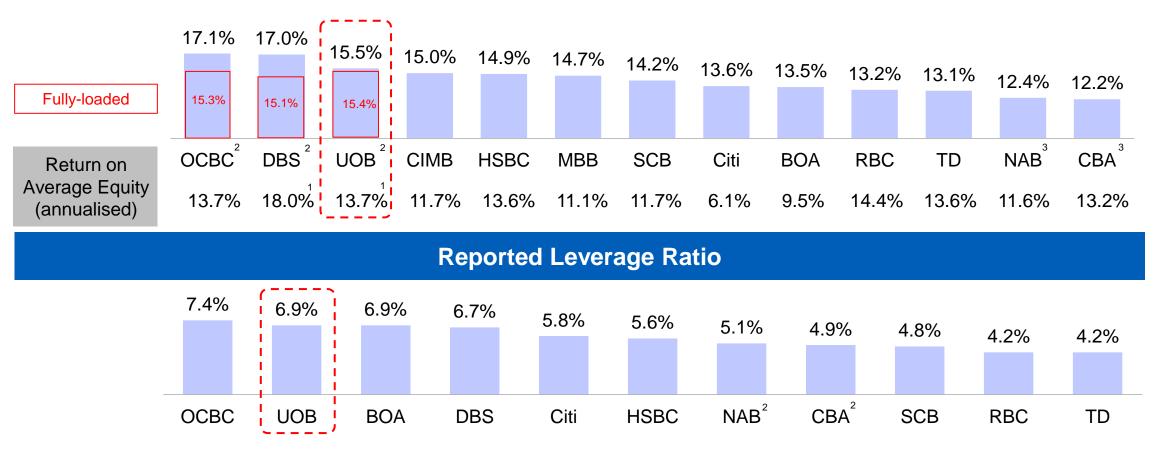
1. Excluding one-off expenses

Source: Company reports, Credit rating agencies (updated as of 14 February 2025) Financial data based on period ended 31 December 2024, except for RBC/TD (30 October 2024), NAB, CIMB, Maybank (30 September 2024)

Capital and leverage ratios

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Reported Common Equity Tier 1 CAR



1. Excluding one-off expenses

2. The three major Singapore banks have implemented Final Basel III reforms (both transitional and fully-loaded ratios are shown above)

3. Common equity Tier 1 ratios of CBA and NAB are based on APRA's standards; their respective internationally comparable ratio was 18.8% (31 December 2024) and 18.1% (30 September 2024) Source: Company reports

Financial data based on period ended 31 December 2024, except for RBC/TD (30 October 2024), NAB, CIMB, Maybank (30 September 2024)



2. Strong UOB Fundamentals

Disciplined balance sheet management





 Return on risk-weighted assets

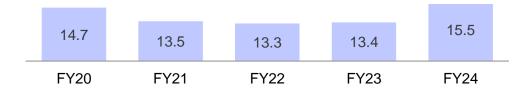
 1.27%
 1.68%
 1.83%
 2.29%1
 2.34%1

 FY20
 FY21
 FY22
 FY23
 FY24

Current Account Saving Account Balances (SGD b)



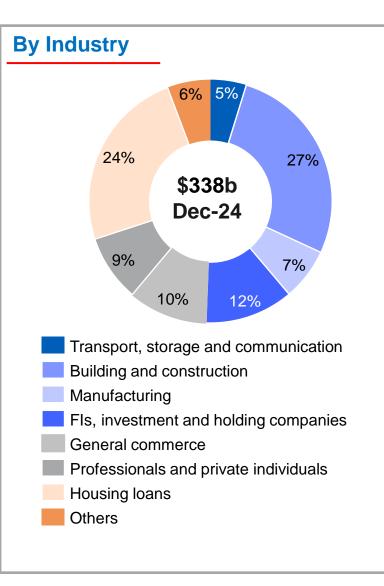
Common Equity Tier 1 ratio (%)

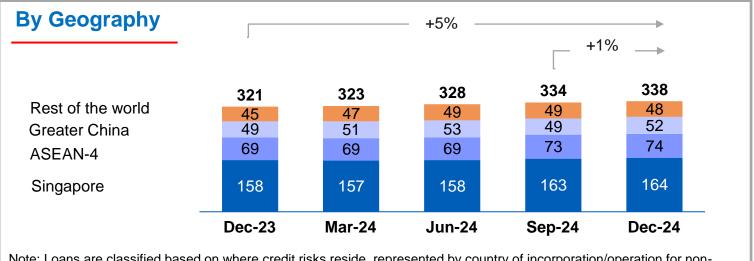


Notes

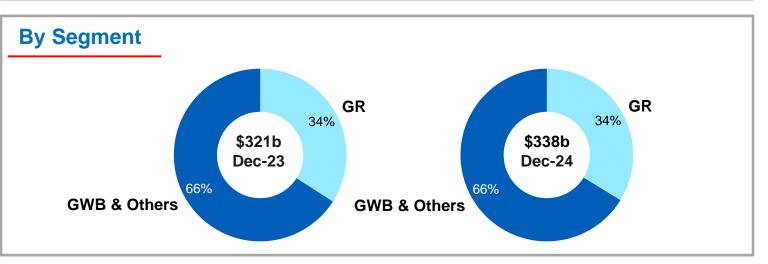
- . Excluding one-off expenses
- 2. Compound annual growth rate over FY20 to FY24 period

Loans grew a healthy 5% YoY from broad-based growth in corporates and mortgages

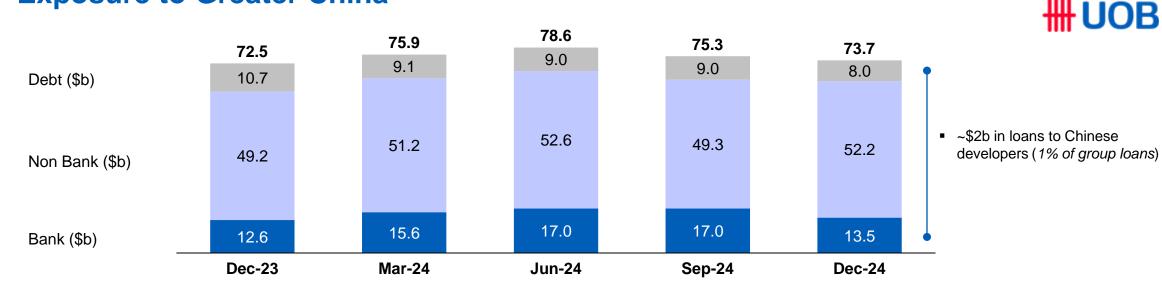




Note: Loans are classified based on where credit risks reside, represented by country of incorporation/operation for nonindividuals and residence for individuals.



Exposure to Greater China



Mainland China

Bank exposure (\$10.1b)

- ~ 40% of total exposure to Mainland China, with top 5 domestic banks and 3 policy banks accounting for ~ 80% of total bank exposure
- ~ 100% with <1 year tenor; trade accounts for ~10% of total bank exposure

Non-bank exposure (\$11.2b)

- Client base include top-tier state-owned enterprises, large local corporates and foreign investment enterprises
- ~70% denominated in RMB and ~60% with <1 year tenor
- NPL ratio at 3.6%

Hong Kong SAR

Bank exposure (\$1.0b)

• ~60% are to foreign banks

Non-bank exposure (\$37.3b)

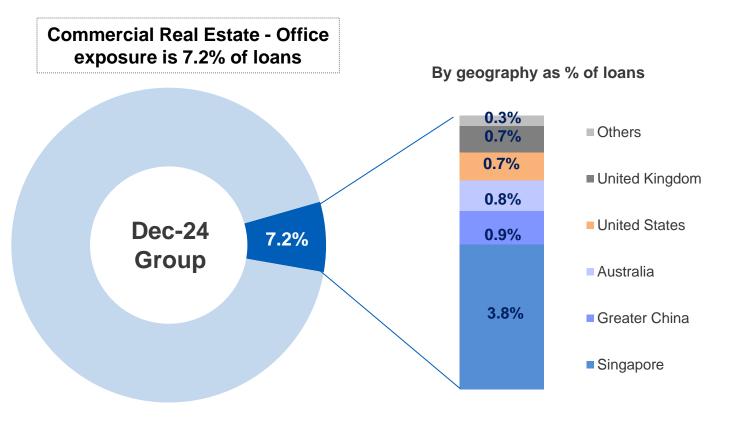
- Exposure mainly to corporate and institutional clients
- ~75% with <1 year tenor
- NPL ratio at 1.8%

Note: Classification is according to where credit risks reside, largely represented by the borrower's country of incorporation/operation for non-individuals and residence for individuals

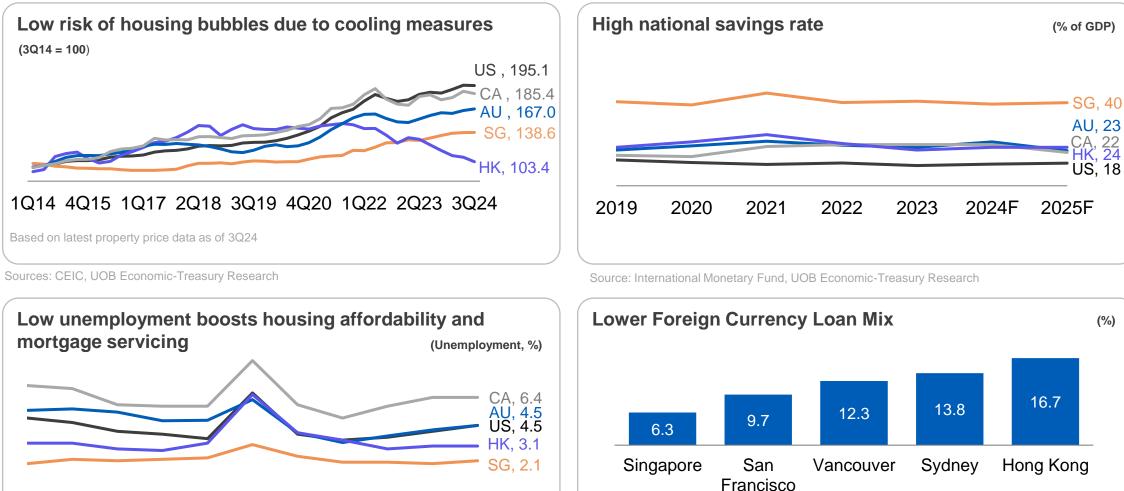
Exposure to Commercial Real Estate - Office



- More than half of office exposure is in Singapore
- Overseas exposure backed by strong sponsors
- Largely secured by class-A office properties
- Average LTV around 50%

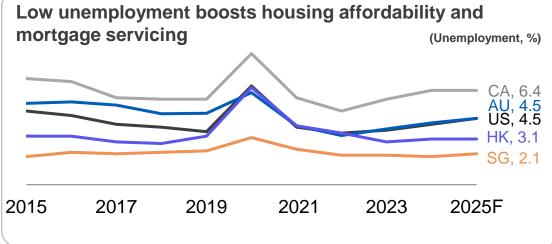


Singapore mortgages remain a low-risk asset class



As of 3Q23, based on 2024 edition of Urban Reform Institute report Singapore's PIR calculated based on condominium price of S\$1.41m and medium monthly household income of S\$18.5k.

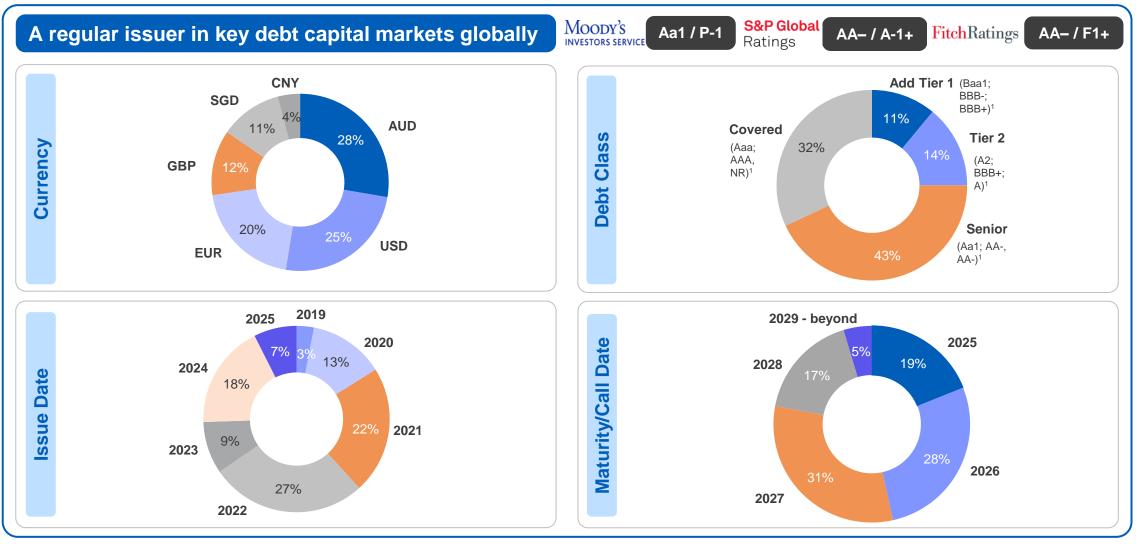
Sources: Singapore Statistics, Urban Reform Institute, Frontier Centre for Public Policy, UOB **Economic-Treasury Research**



Sources: Macrobond, UOB Economic-Treasury Research

Strong investment grade credit ratings

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Source: Credit rating agencies

Note: The pie charts represent outstanding UOB's public rated issuances as of 25 February 2025; for more details, please refer to https://www.uobgroup.com/investor-relations/capital-and-funding-information/group-securities.html

The issuance ratings are by Moody's Investors Service, S&P Global Ratings and Fitch Ratings, respectively

Why UOB?



Stable management

- Proven track record in steering the bank through various global events and crises
- Stability of management team ensures consistent execution of strategies



Integrated regional platform

- Truly regional bank with full ownership and control of regional subsidiaries
- Entrenched domestic presence and deep local knowledge to address the needs of our targeted segments
- Continued investment in talent and technology to build capabilities in a disciplined manner



Strong fundamentals

- Strong Common Equity Tier 1 capital adequacy ratio of 15.5% as at 31 December 2024
- Diversified funding and sound liquidity, with 82.7% loan/deposit ratio
- Strong coverage, with general allowance on loans (including RLAR) covering 0.8% of performing loans



Balance growth with stability

 More than half of Group's earnings from home market of Singapore (AAA sovereign rating)

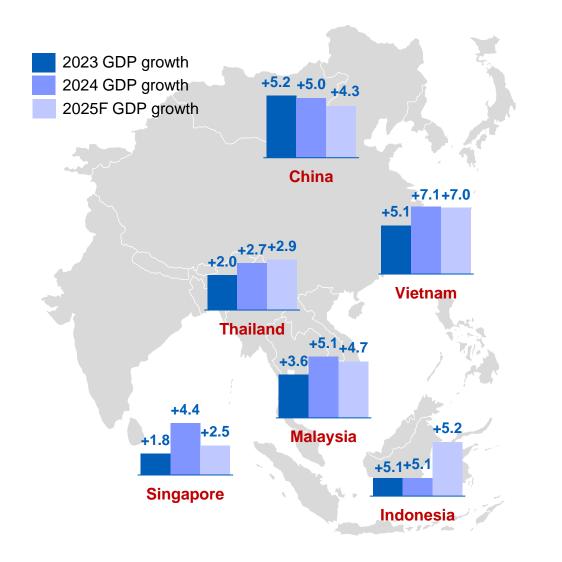
- Continue to diversify portfolio, strengthen balance sheet, manage risks and build core franchise for the future
- Maintain long-term perspective to growth for sustainable shareholder returns

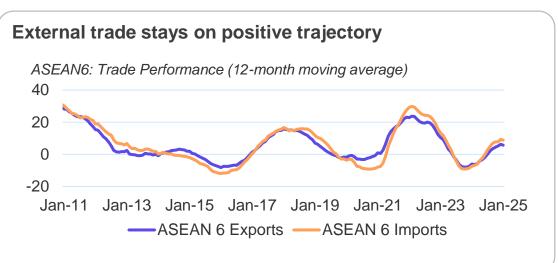


Appendix A. Macroeconomic Outlook

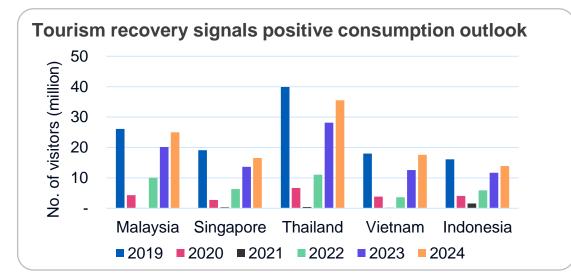
ASEAN economies to remain resilient in 2025







Source: Macrobond, UOB Global Economics & Markets Research



Expecting only one 25-bps Fed rate cut in 2025 with risk of a more prolonged pause



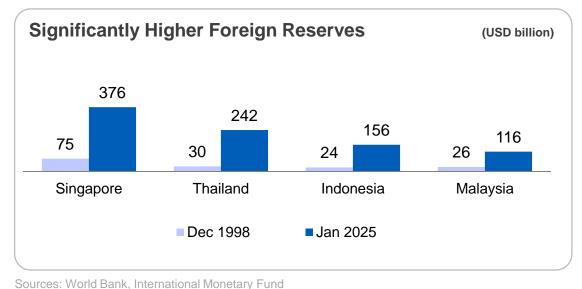
| | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 3Q24 | 4Q24 | 1Q25F | 2Q25F | 3Q25F |
|---------------------------|------|------|------|------|------|------|------|------|------|-------|-------|-------|
| US 10-Year Treasury | 3.87 | 3.47 | 3.84 | 4.57 | 3.88 | 4.20 | 4.40 | 3.78 | 4.57 | 4.60 | 4.50 | 4.40 |
| US Fed Funds | 4.50 | 5.00 | 5.25 | 5.50 | 5.50 | 5.50 | 5.50 | 5.00 | 4.50 | 4.50 | 4.25 | 4.25 |
| SG 3M SORA | 3.10 | 3.54 | 3.64 | 3.71 | 3.71 | 3.68 | 3.64 | 3.49 | 3.07 | 2.88 | 2.78 | 2.61 |
| MY Overnight Policy Rate | 2.75 | 2.75 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 |
| TH 1-Day Repo | 1.25 | 1.75 | 2.00 | 2.50 | 2.50 | 2.50 | 2.50 | 2.25 | 2.25 | 2.00 | 2.00 | 2.00 |
| ID 7-Day Reverse Repo | 5.50 | 5.75 | 5.75 | 5.75 | 6.00 | 6.00 | 6.25 | 6.00 | 6.00 | 5.75 | 5.50 | 5.25 |
| CH 1-Year Loan Prime Rate | 3.65 | 3.65 | 3.55 | 3.45 | 3.45 | 3.45 | 3.45 | 3.10 | 4.30 | 2.90 | 2.80 | 2.80 |

In January 2025, the Fed kept the Fed Funds Target Rate (FFTR) at 4.25%-4.50% after cutting rates by 100 basis points in late 2024. Due to uncertainties around Trump's tariff policies, we expect the Fed to pause further cuts, with only one 25-bps cut anticipated in June 2025, holding at 4.25% for the rest of the year. The risk is now tilted towards a more prolonged rate pause from the Fed.

Other major central banks (ECB, BOE, RBA, RBNZ) are likely to continue cutting rates in 2025, while the BOJ may hike rates twice if inflation remains above target and wage growth continues. Asian central banks are expected to ease cautiously due to potential volatility in Asian FX as well as trade and tarrif policy uncertainties. The PBOC is likely to cut the RRR by 50-100 bps and the LPRs by 30 bps in 2025, despite some limitations from RMB depreciation and narrowing bank margins.

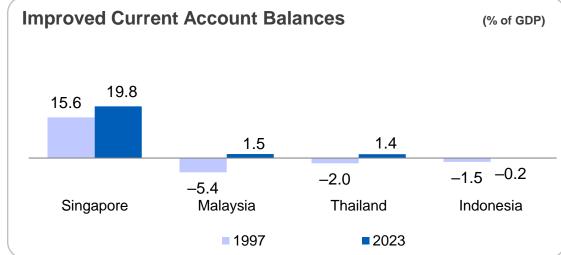
Singapore's core inflation is projected to decrease to 1.7% in 2025 from 2.7% in 2024. The MAS began easing monetary policy in January 2025 and is not expected to make further adjustments for the rest of the year.

Macro resilience across key Southeast Asian markets

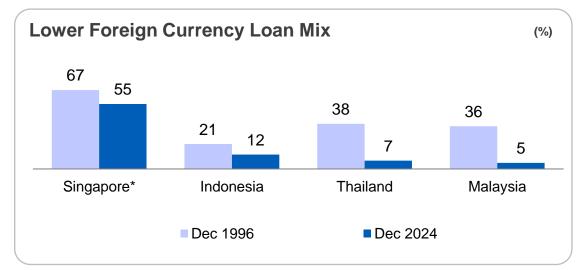




Total debt to equity ratio = total ST and LT borrowings divided by total equity, multiplied by 100 Sources: MSCI data from Bloomberg



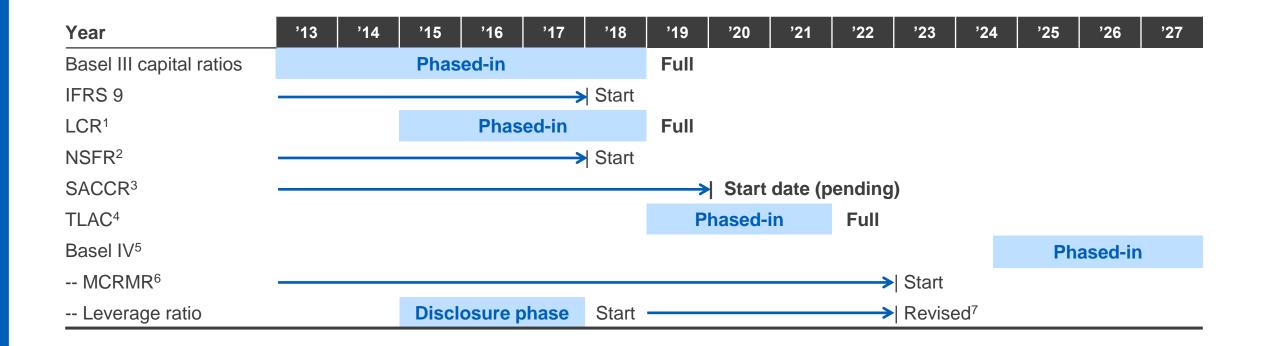
Source: International Monetary Fund



* Foreign currency loans in 1996 approximated by using total loans of Asia Currency Units Sources: Central banks

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Source: BCBS

1. Liquidity Coverage Ratio

2. Net Stable Funding Ratio

3. Standardised Approach for measuring Counterparty Credit Risk exposure (MAS has not announced implementation date)

4. Total Loss Absorbing Capacity (not applicable to Singapore banks)

5. Basel IV (Final Basel III reforms): Revised standards for credit risk, market risk, operational risk, leverage ratio, output floor and related disclosure requirements

6. Minimum Capital Requirements for Market Risk replaced Fundamental Review of the Trading Book

7. Revised definition on exposure measure

Capital adequacy rules across the region



| | BCBS | Singapore | Malaysia | Thailand | Indonesia |
|-------------------------------------|------|--------------------|----------|----------|------------------------|
| Minimum CET1 CAR | 4.5% | 6.5% ¹ | 4.5% | 4.5% | 4.5% |
| Minimum Tier 1 CAR | 6.0% | 8.0% ¹ | 6.0% | 6.0% | 6.0% |
| Minimum Total CAR | 8.0% | 10.0% ¹ | 8.0% | 8.5% | 8.0% |
| Capital Conservation Buffer | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% |
| Countercyclical Buffer ² | n/a | 0% | 0% | 0% | 0% |
| D-SIB Buffer | n/a | 2.0% | 1.0% | 1.0% | 1.0%–2.5% ³ |
| Minimum Leverage Ratio | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% |
| Minimum LCR | 100% | 100% | 100% | 100% | 100% |
| Minimum NSFR | 100% | 100% | 100% | 100% | 100% |

Source: Regulatory notifications

1. Includes 2% for D-SIB (domestic-systemically important banks) buffer for the three Singapore banks

2. Each regulator determines its own level of countercyclical capital buffer

 According to the regulations, capital surcharge for Indonesia D-SIBs are classified into four buckets based on the tier 1 capital (Bucket 1 – 1%, Bucket 2 – 1.5%, Bucket 3 – 2%, Bucket 4 – 2.5%)



Appendix B. Sustainable Development

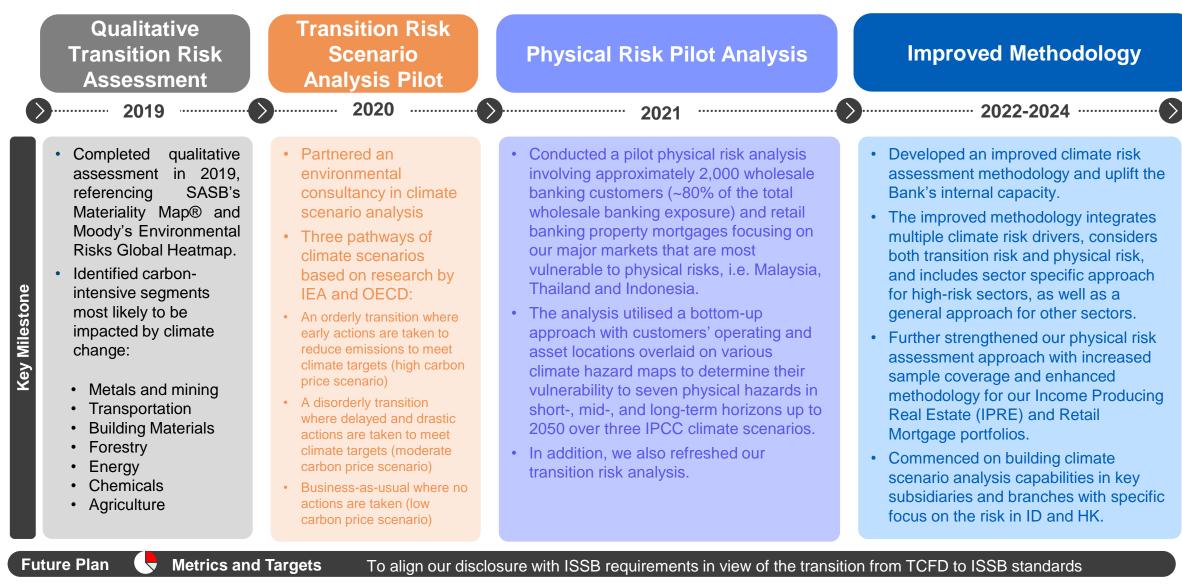
UOB's responsible financing journey: pragmatic and progressive





TCFD Implementation - Climate Scenario Analysis

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In October 2022, we announced our commitment to achieving net zero by 2050, with a focus on 6 priority sectors



Energy Built environment



Covers ~60% of our corporate lending portfolio

We focused on two significant, high-emitting ecosystems, **energy** and **built environment**, spanning 6 sectors based on:

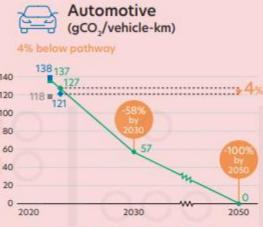
- Significant contributors to GHG emissions regionally: ~73% of global emissions¹
- Material to UOB's corporate lending portfolio: ~60% of total corporate lending portfolio

Our commitments were defined in line with guidance by the Net Zero Banking Alliance (NZBA) and the Glasgow Financial Alliance for Net Zero (GFANZ)

2 years on, we are progressing across all priority sectors, and are trending below the reference pathways

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Note: We have updated both our reference pathway, including our 2030 target, and portfolio data to be in line with the latest market practice. For data consistency, we have omitted 2021 figures.

Oil and gas (O&G)

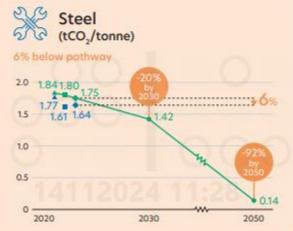
No new project financing for upstream projects approved for development after 2022

Coal

No new project financing of greenfield or expansion of coal-fired power plants and thermal coal mines; Exit financing for thermal coal sector by 2039









Appendix C. Growth Drivers

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Our growth drivers



Realise potential of our integrated platform

- Provides us with ability to serve expanding regional needs of our customers
- Improves operational efficiency, enhances risk management, seamless customer experience and faster time to market



Sharpen regional focus

- Global macro environment remains uncertain but the region's long-term fundamentals continue to remain strong
- Region is our growth engine in view of growing intra-regional flows and rising consumer affluence, leveraging digitalisation and partnerships



Reinforce fee income growth

- Grow fee income to offset competitive pressures on loans and improve return on risk weighted assets
- Increase client wallet share size by intensifying cross-selling efforts, focusing on service quality and expanding range of products and services



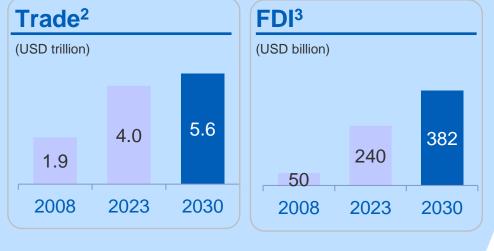
Long-term growth perspective

- Disciplined approach in executing growth strategy, balancing growth with stability
- Focus on risk adjusted returns; ensure balance sheet strength and robust capital through economic cycles

Southeast Asia's immense long-term potential

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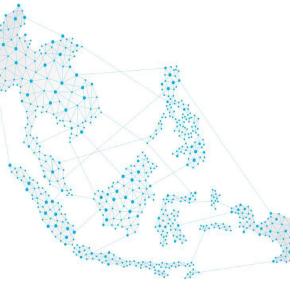
1. Gross domestic product 2. Comprises exports and imports 3. Foreign direct investments Source: Macrobond, UOB Global Economics and Markets Research

Southeast Asia's immense growth prospects...

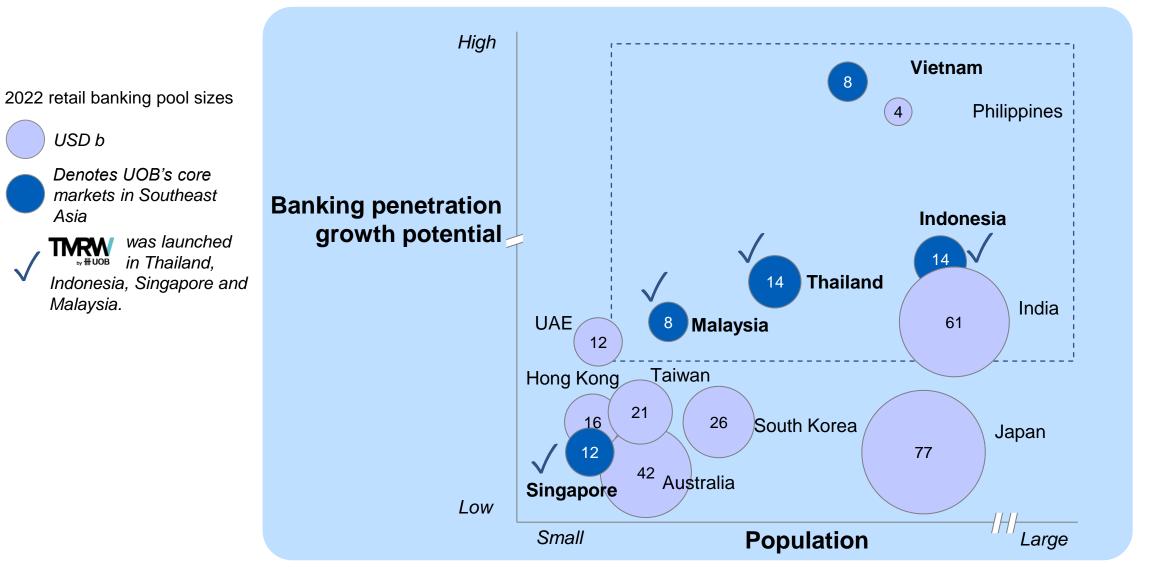
- Third largest population globally, after China and India
- Young demographics, with 382 million below 35 years old
- Fifth largest economic bloc globally by GDP¹
- Fourth largest trading group globally
- Third largest recipient of inward FDI³ globally

... that UOB is uniquely placed to capture

- Most diverse regional franchise among Singapore banks
- Full effective control of regional subsidiaries and integrated platform



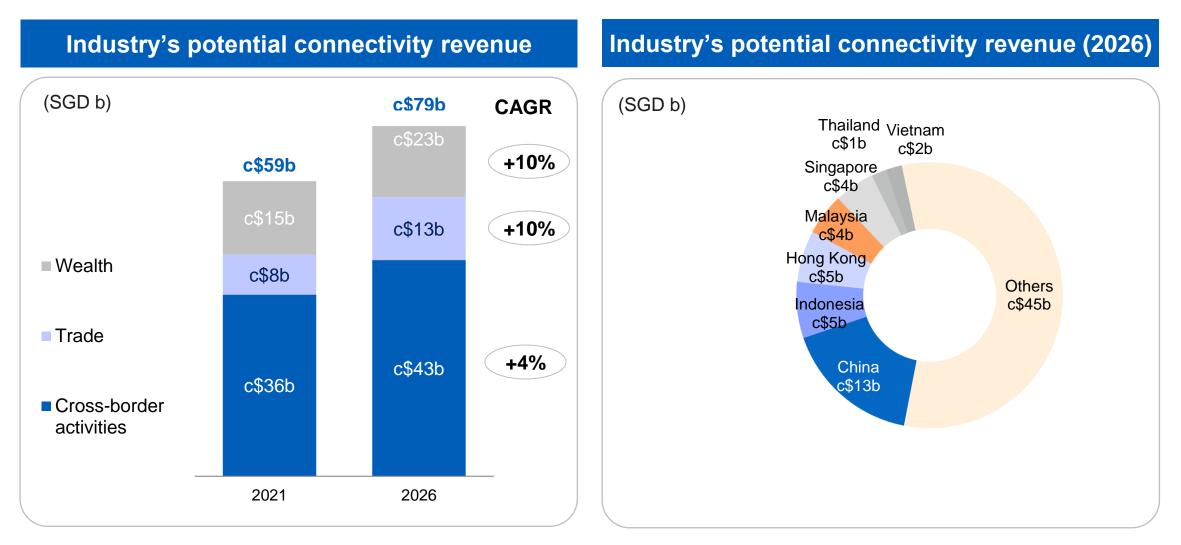
Strong retail presence in high potential regional markets



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Revenue potential from 'connecting the dots' in the region



Note: '*Trade*' and '*cross-border activities*' capture both inbound and outbound flows of Southeast Asia, with '*trade*' comprising exports and imports while '*cross-border activities*' comprising foreign direct investments and M&A. '*Wealth*' captures offshore and onshore assets booked in Singapore as a wealth hub. Incorporating BCG analysis, these are converted into banking revenue potential Source: Boston Consulting Group's analysis, Boston Consulting Group Global Banking Revenue pool

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Healthy growth across business franchise

| | | | | Group Retail | | #UOB | | | |
|---|--------------|-----------------|------------|--|---|---|--|--|--|
| Income by business segment | | | | Tapping on growing affluence in Southeast Asia on enlarged franchise, with wealth management income growing 30% to cross \$1.1b | | | | | |
| | 2024 \$'m | 2023 \$'m | YoY | S | LETY SAVE ART | S | | | |
| | | | | +19% | +12% | +30% | | | |
| Group Retail | 5,491 | 5,501 | - | increase ¹ in CASA balance | pickup ¹ in card billings across ASEAN markets | growth ¹ in wealth management income ^{2,} with AUM ³ at \$190b | | | |
| | | | | Group Wholesale Banl | king | | | | |
| Group Wholesale Banking | 6,726 | 7,075 | (5%) | Strong momentum in transaction banking, treasury and IB underpin france growth amid a competitive landscape | | | | | |
| | | | | S | ECO | S | | | |
| | | | | +16% | +20% | 70% | | | |
| Represents year-on-year growth for Comprises wealth management fee | | or related tree | survincomo | YoY growth ¹ in CASA | YoY growth ¹ in trade loans | income contribution to GWB from non-real estate sectors , with ASEAN-4 ⁴ at 87% | | | |

3. Refers to Privilege Banking and Private Bank

4. ASEAN-4 comprises Indonesia, Malaysia, Thailand and Vietnam

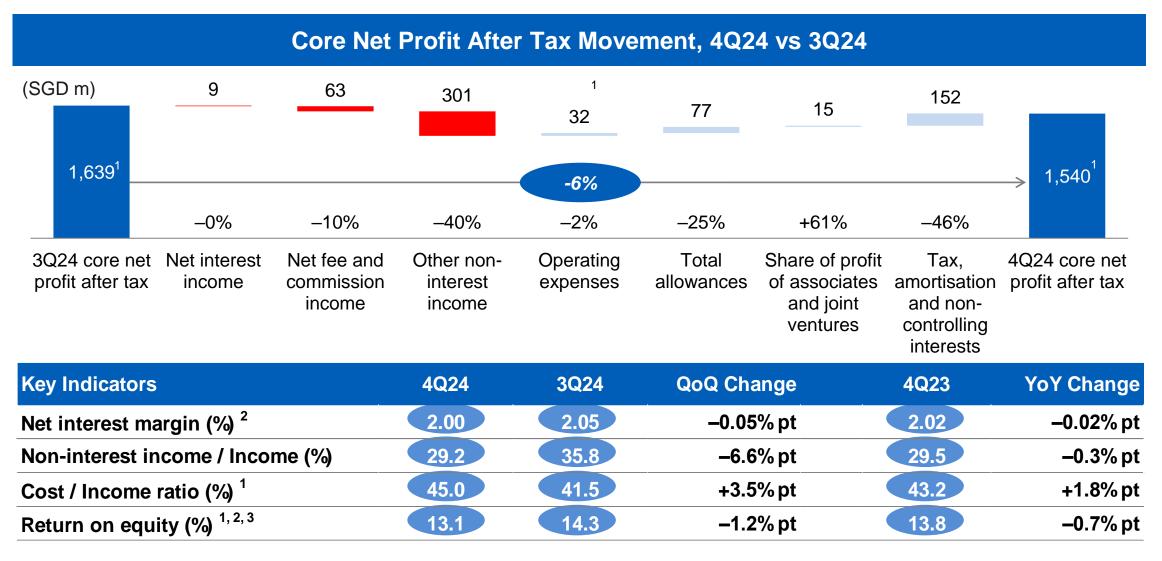


Appendix D. Latest Financials

RESTRICTED

4Q24 financial overview





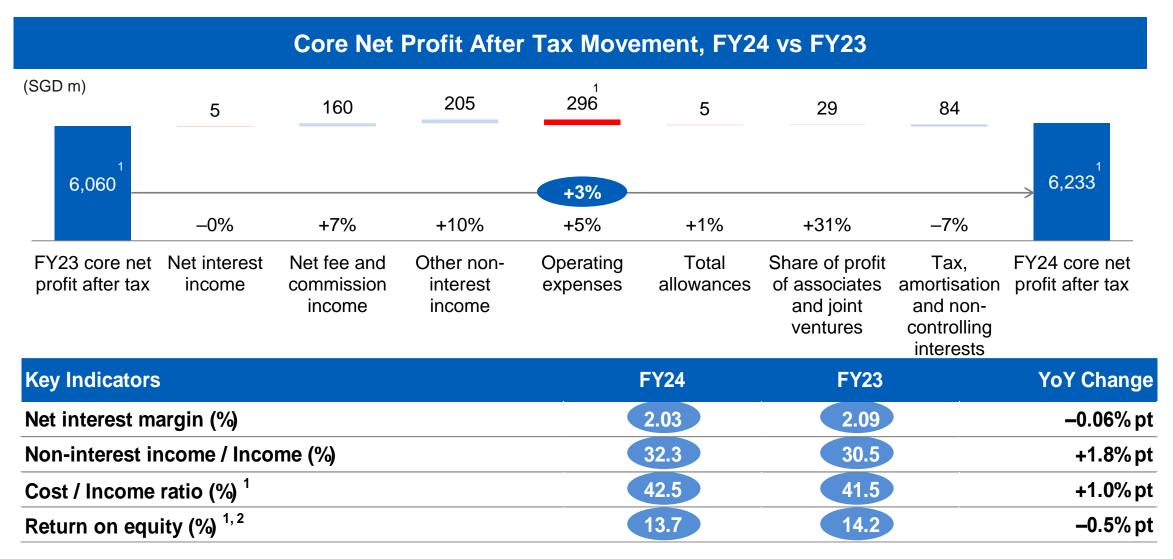
1. Excluding one-off expenses

2. Computed on an annualised basis

3. Calculated based on profit attributable to equity holders of the Bank, net of perpetual capital securities distributions

FY24 financial overview



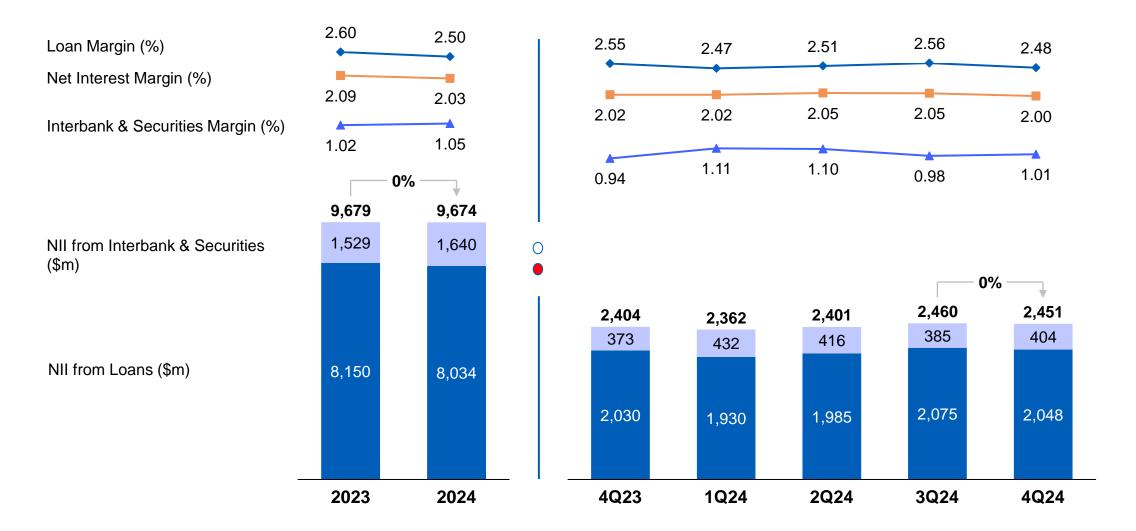


1. Excluding one-off expenses

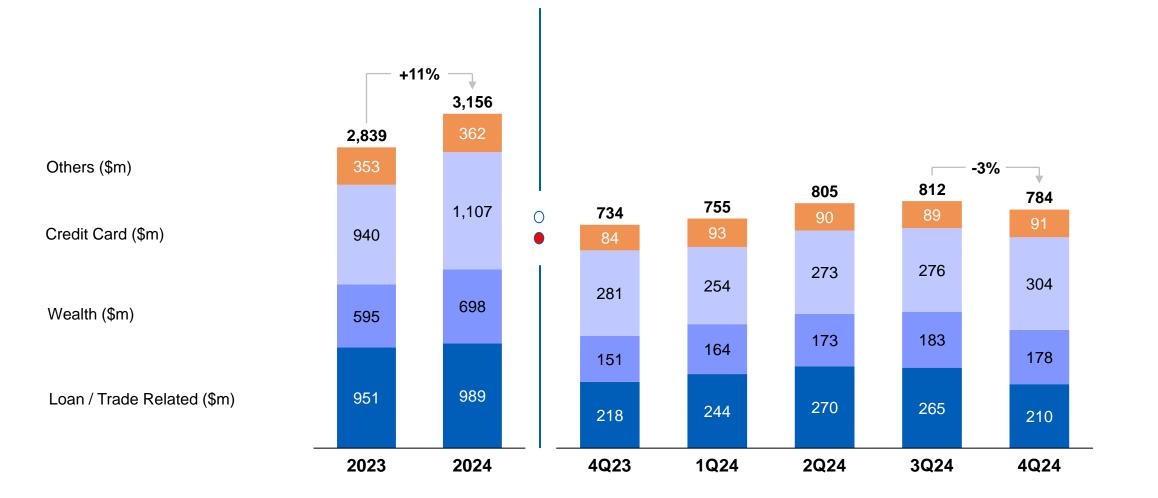
2. Calculated based on profit attributable to equity holders of the Bank, net of perpetual capital securities distributions

NII stable QoQ as asset growth offset impact from interest rate cuts



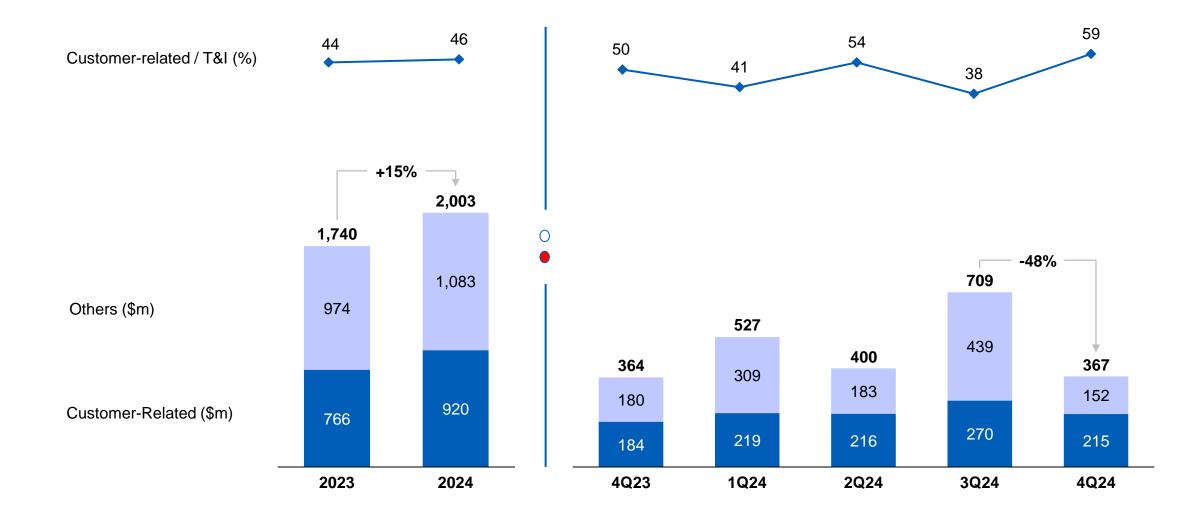


4Q24 fees eased from last quarter high alongside seasonally softer quarter for loan-related and wealth activities

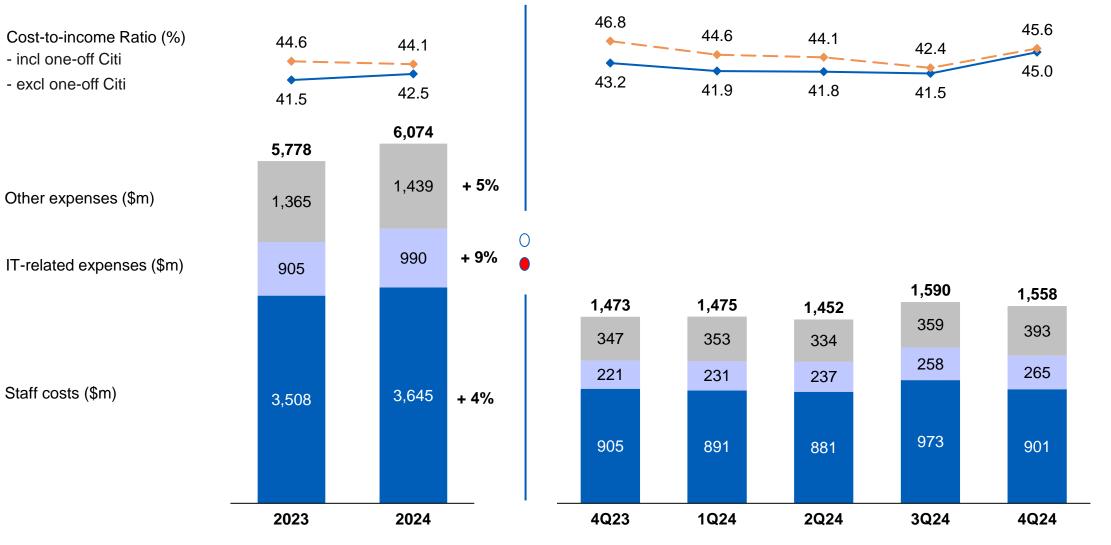


HUOB

Strong customer-related treasury income in FY24, trading and liquidity management activities continued to deliver good performance



FY24 Core CIR at 42.5% on the back of continued investments in regional capabilities



HUOB

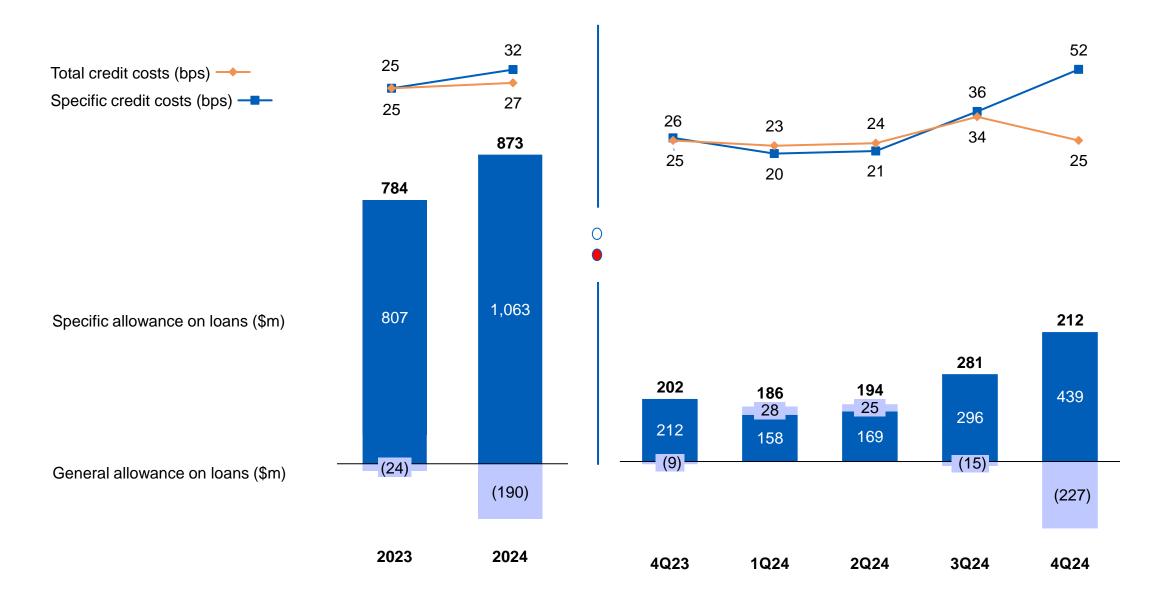
Asset quality remained resilient with NPL ratio stable at 1.5%



| (\$m) | 4Q23 | 1Q24 | 2Q24 | 3Q24 | 4Q24 |
|--|-------|-------|-------|-------|-------|
| NPAs at start of period | 5,011 | 4,946 | 5,051 | 4,952 | 5,055 |
| <u>Non-individuals</u> New NPAs <i>Less:</i> | 389 | 249 | 438 | 212 | 514 |
| Upgrades and recoveries | 288 | 183 | 289 | 190 | 35 |
| Write-offs | 218 | 34 | 238 | 71 | 293 |
| | 4,894 | 4,979 | 4,962 | 4,903 | 5,241 |
| | | | | | |
| Individuals | 38 | 72 | (10) | 152 | (31) |
| NPAs at end of period | 4,932 | 5,051 | 4,952 | 5,055 | 5,210 |
| Add: Citi acquisition | 14 | | | | |
| NPAs at end of period including Citi | 4,946 | 5,051 | 4,952 | 5,055 | 5,210 |
| NPL Ratio (%) | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |

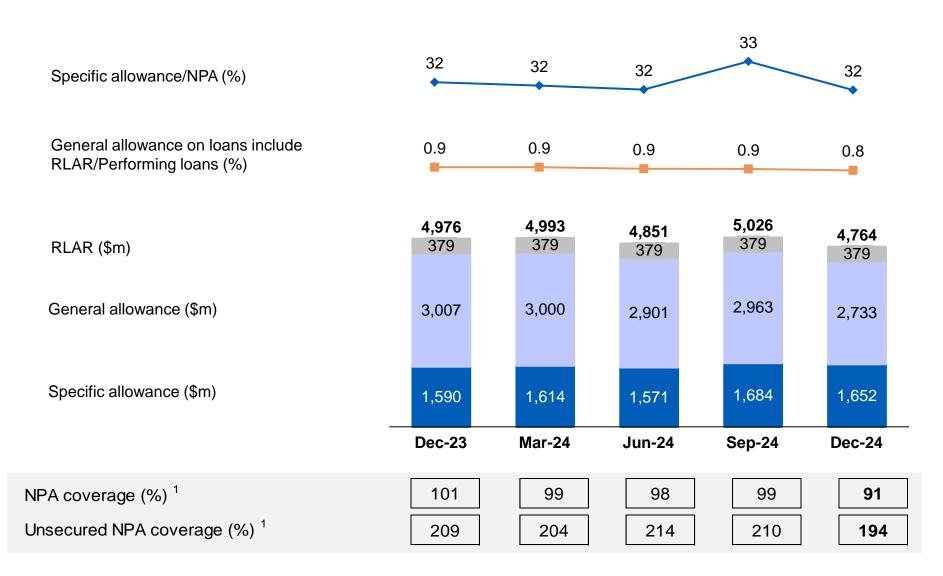
Total credit costs within guidance

₩UOB



Provision coverage remains adequate

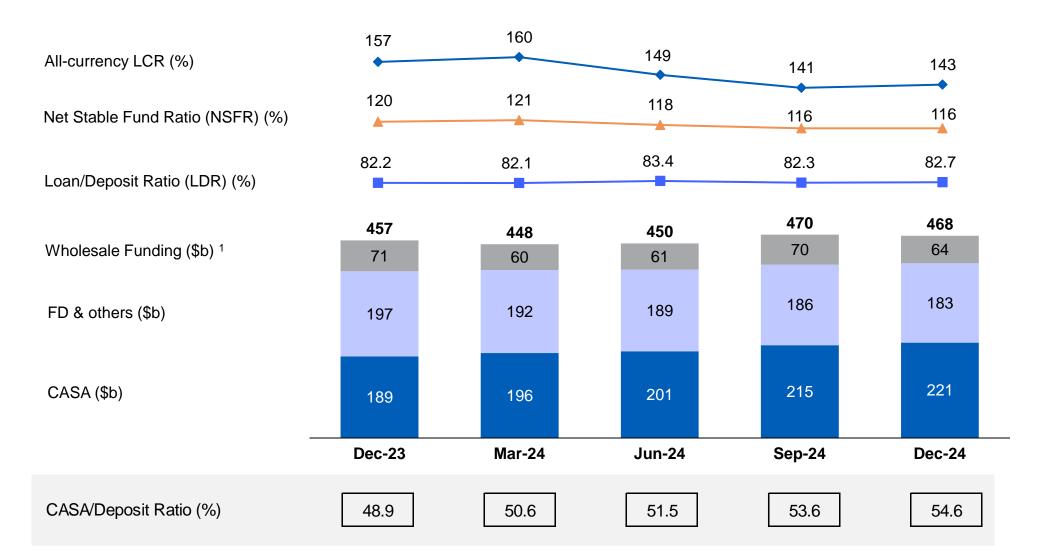




(1) Includes RLAR (Regulatory loss allowance reserve) as part of total allowance

Strong liquidity and funding base with healthy CASA growth

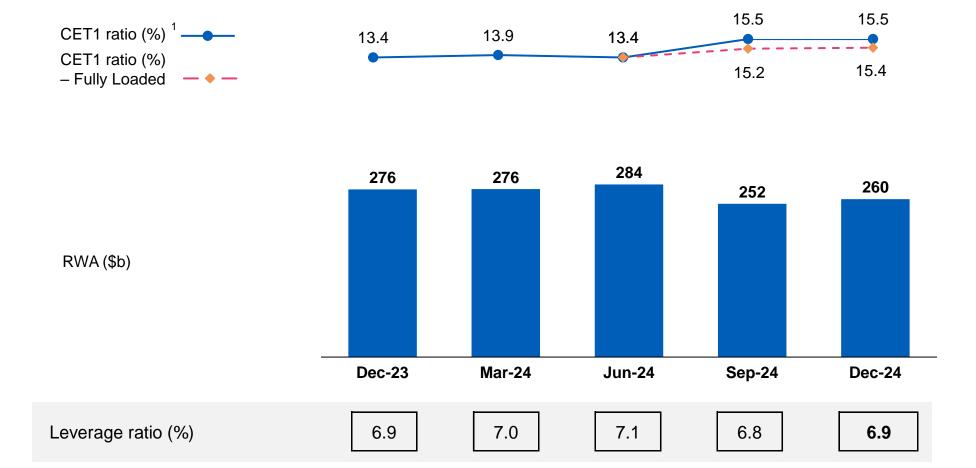




(1) Comprising debt issuances, perpetual capital securities and interbank liabilities.

Robust capital strength with CET1 ratio at 15.5%





(1) Based on MAS Notice 637 issued on 20 September 2023, with effect from 1 July 2024

